

Not Ready to Scale Sales Yet? Meet Mumble Marketing.

At Hayward Miller, we help businesses grow by becoming their **fully outsourced sales team** — from building pipelines to closing deals. We're all about results and real revenue.

But here's something we've learned over the years: **Not every business is ready for sales.** And that's totally okay.

If you're just starting out, testing a new product, or struggling to get attention from your ideal customers, jumping straight into sales might not be the best move. In fact, without the right **marketing foundations**, a full sales strategy might not gain any traction at all.

That's why we created <u>Mumble Marketing</u> — our dedicated marketing agency designed to help businesses **get sales-ready**.



Why You Might Not Be Ready for Sales (Yet)

There's no shame in being early in your journey — in fact, identifying that you need **marketing support before sales** is a smart move. You might relate to some of these common situations:

- You're a **startup** trying to find your feet
- You've launched a new product or service and need to get the word out
- You're not generating enough leads to justify a full sales campaign
- You're still developing your brand, messaging, or online presence
- You've got a tight budget and need to make sure every pound delivers ROI

If any of those sound familiar, jumping straight into a sales campaign could feel like putting the cart before the horse. You need to **build awareness, credibility, and demand** — and that's where marketing takes the lead.

What Mumble Marketing Can Do for You

Mumble Marketing is your partner for everything that comes **before the sale**. They're the team you need when you're asking:

- How do I get in front of the right people?
- How do I explain what I do in a way that makes people care?

Registered office: Keystone Enterprise Factory, 39 Brunel Way, Thetford, Norfolk. IP24 1HP Registered Company Number 7388033 Tel: 01842 777 760 | Web: <u>www.haywardmiller.co.uk</u>



- How do I generate leads without a sales team?
- How do I look professional online with limited budget?

Here's what they're great at:

- Brand strategy Helping you define who you are and how to communicate it
- Lead generation campaigns Building your funnel from scratch
- Content marketing From blogs to emails that convert
- Website and SEO Making sure you're visible and findable
- Social media and paid ads To get your message in front of the right audience

They're creative, strategic, and commercially focused — exactly what you need to get to a point where sales makes sense.

When the Pipeline's Warm, We'll Turn Up the Heat

Once Mumble has helped you **build the momentum**, that's when Hayward Miller steps in.

You'll have the awareness, the leads, and the audience interest — and we'll help you turn that into real, measurable sales. With our **outsourced sales solution**, we act as your team: calling, emailing, following up, presenting, and converting interest into opportunity.

It's a natural handover. One that works.

In Summary

If you're not quite ready to scale sales, don't force it. Instead, **invest in marketing that sets you up for success**.

Visit <u>Mumble Marketing</u> to get your business sales-ready. And when the time's right, Hayward Miller will be ready to take it from there.

> Ready to Transform Your Sales? Your journey towards robust sales growth starts here. Connect with us at Hayward Miller, and let's create a sales strategy tailored just for you. Remember, our mission extends beyond lead generation. We're dedicated to turning those leads into sales for your business. Don't settle for mere potential; let us help you realise actual results.

Contact Hayward Miller today on 01842 777 760 or email us.